

RESOLUTION NO. R-143-17

**RESOLUTION ACCEPTING BID FOR THE PURCHASE OF
FIRE APPARATUS**

**BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE CITY OF FORT
SMITH, ARKANSAS, THAT:**

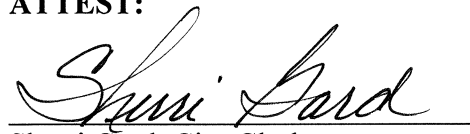
The bid, as indicated by enclosure for the purchase of one (1) fire apparatus for \$962,719 from Pierce Manufacturing, Inc., is accepted.

PASSED AND APPROVED THIS 19th DAY OF SEPTEMBER, 2017.

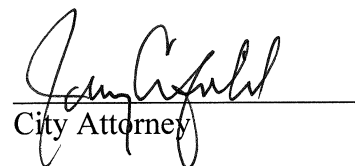
APPROVED:


Mayor

ATTEST:


Sherri Gard, City Clerk

Approved as to form:


City Attorney

No Publication Required

Interoffice Memorandum

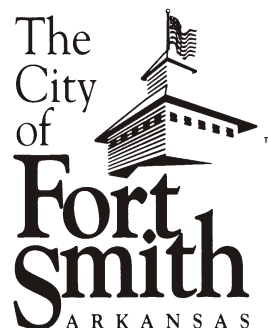
TO: Carl Geffken, City Administrator

COPY TO: Phil Christensen, Fire Chief

FROM: Alie Bahsoon, Purchasing Manager *AB*

SUBJECT: Fire Apparatus Purchase

DATE: September 11, 2017



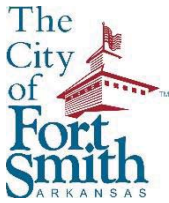
In December of 2005, the Board of Directors approved Ordinance 93-05, thereby authorizing the city to participate in State cooperative purchasing. This process has enabled us to take advantage of other negotiated contracts that the State of Arkansas participates in.

One of these contracts is the *U.S. Communities Government Purchasing Alliance*, a national organization for local government agencies to assist them in making better use of their collective purchasing powers and improving their overall purchasing effectiveness.

As outlined in the attached memorandum from the Fire Department, *The Houston-Galveston Area Council (H-GAC)* is a member of this alliance. Because of their contract, local governments nationwide are permitted to purchase through their Cooperative Purchasing Program. The State of Arkansas has executed an "Inter-local Contract" with H-GAC through the U.S. Communities Government Purchasing Alliance. For your information, I have attached a copy of the State of Arkansas Statute which authorizes inter-local cooperative activities.

This is a planned purchase out of the Sinking Fund in the 2017 budget in Program 4803 (1/8% Sales Tax Operations). Please be advised that this purchase fulfills all of the purchasing obligations as mandated by both state and local purchasing requirements; I am therefore recommending that the enclosed resolution is approved.

Please let me know if should require any additional information.



FORT SMITH FIRE DEPARTMENT

200 North 5th Street
Fort Smith, AR 72901
(479) 783-4052 office (479) 783-5338 fax



Phil Christensen
Fire Chief

Memo

To: Alie Bahsoon, Purchasing Manager
Jennifer Walker, Finance Director
Carl Geffken, City Administrator *PC*

From: Phil Christensen, Fire Chief

RE: Purchase of 2018 Heavy Duty 107' Aerial Apparatus

Date: September 5, 2017

The Fire Department is ready to proceed with the purchase of a 2018 Heavy Duty 107' Aerial Apparatus to replace the aging 1995 E-One Ladder Truck (asset #335). We have been able to secure a cooperative purchasing bid through the Houston-Galveston Area Council (H-GAC) program with Pierce Manufacturing and their local Fire Apparatus dealer EVS Mid-South located in Conway, Arkansas for the amount of \$998,512 with an additional \$14,436 in loose equipment consisting of fire hose, ground ladders, fire nozzles, fire extinguishers, and hand tools.

However, the City has the option to take a prepay discount on purchase. By agreeing to prepay for the fire apparatus at the time of order, the City can save \$50,229 making the **final purchase price:**

\$962,719 for Apparatus and Loose Equipment

The funding for this purchase will come from the Sinking Fund Reserve for Fire Apparatus set up with the Fire Department's share of the ¼ cent reallocated sales tax approved by the citizens of Fort Smith in March 2012. The pre-paid purchase price of apparatus alone is within the 2017 proposed budget for the Aerial Apparatus.

Purchasing the Heavy Duty 107' Aerial Apparatus from Pierce Manufacturing will help us continue with our program fleet standardization. Standardizing our fleet of fire apparatus will help keep our long-term operating costs as low as possible by reducing labor hours in repair, having interchangeable parts available, thereby reducing inventory costs, and having our mechanic go to fewer training classes than would be required if we have multiple manufacturers of fire apparatus.

Utilizing the H-GAC cooperative purchasing for this apparatus, we are able to get the apparatus exactly as spec'd, with a predetermined base price, allowing us to save time and money, along with improved efficiency. We have used the H-GAC cooperative purchasing program for fire apparatus for the last several years with great success. Fire Department Staff recommends approval of the resolution accepting the bid for the Heavy Duty 107' Aerial Apparatus. The delivery of the fire apparatus to the Fire Department will be approximately 12 ½ months after the purchase order is released to Pierce Manufacturing.

Cc: Jeff Dingman, Deputy City Administrator
Boyd Waters, Assistant Fire Chief

PROPOSAL FOR FURNISHING FIRE APPARATUS

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August 22, 2017

Fort Smith Fire Department, Ar

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

<u>Velocity 107' Tandem Axle</u>		\$ 1,006,906.00
<u>With loose equipment per proposal</u>	\$14,436.00	
<u>Prepay Discount if Check is received with signing of contract</u>		(50,229.00)
<u>Performance Bond</u>		6,042.00
<u> </u>		
<u> </u>		
<u>Total Due at Signing</u>		Total \$ <u>962,719.00</u>

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 12.5 months after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Ft Smith Fire Department, Ft Smith Ar.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By: _____
AUTHORIZED SALES REPRESENTATIVE
Scott Jones

