

City of Fort Smith Bid #08-04-20BA
2020-2021 Water & Waste Water Treatment Chemicals (Effective September 1, 2020 - August 31, 2021)

Approved by Board of Directors on August 18, 2020 per Resolution 105-20

Vendor	Hydrated Lime	Liquid Chlorine **	Liq. Ferric Sulfate	Potassium Perm.	SW-102 Polymer	CF-150 Polymer	Sodium Hypochlorite	Sodium Hydroxide	Sodium Bisulfite	Pow. Act. Carbon Lee Creek	Pow. Act. Carbon Lake Ft. Smith	Calcium Nitrate	Sodium Carbonate	Fluorosilicic Acid Mountainburg	Fluorosilicic Acid Lee Creek
2019-2020 Pricing	\$280.00	\$860.00	\$265.00	\$3.581	\$0.519	\$0.248	\$1.800	\$4.600	\$1.315	\$0.587	\$0.729	\$428.95	\$400.95	\$475.00	\$475.00
Unit of Measure	Ton	Ton	Wet Ton	Pound	Pound	Pound	Gallon	Gallon	Gallon	Pound	Pound	Liquid Ton	Ton	Ton	Ton
AR Lime Co.	\$315.00 ✓														
Aulick Chemical Solutions												\$475.00			
Brenntag Southwest		\$880.00 ✓			\$0.629	\$0.2400	\$1.990 ✓	\$5.100 ✓	\$2.148	\$0.562	\$0.880	\$417.57	\$499.00		
Cabot Purification										\$1.210	\$0.760				
Calgon Carbon Corp.										\$0.930	\$0.990				
Carbon Activated Corp.										\$0.682	\$0.838				
Carus Corporation				\$3.641 ✓											
Chemrite Inc.												\$428.00			
Chemtrade Chemicals			\$239.50 ✓			\$0.2650									
Donau Carbon										\$0.560 ✓	\$0.753 ✓				
Evoqua Water Technologies												\$428.61			
Gulbrandsen Technologies						\$0.1945 ✓									
Jacobi Carbons Inc										\$0.645	\$0.755				
Mississippi Lime Co	\$327.30														
Penco, Inc.			\$286.00											\$550.00	\$710.00
PVS Chemical Solutions									\$2.000						
Source Technologies LLC												\$425.00			
Southern Ionics Inc.									\$1.800 ✓						
Thatcher Company Inc.												\$416.75 ✓	\$398.35 ✓		
Univar USA													\$399.00	\$540.00 ✓	\$540.00 ✓
USALCO						\$0.1950									
Water Tech, Inc.			\$240.00		\$0.530 ✓	\$0.2395									
Incumbent	AR Lime	Brenntag SW	Chemtrade	Carus Corp.	Water Tech	USALCO	Brenntag SW	Brenntag SW	Southern Ionics	Donau	Donau	Thatcher Co.	Thatcher Co.	Univar	Univar
Price Increase/(Decrease)	\$35.00	\$20.00	(\$25.50)	\$0.060	\$0.011	(\$0.053)	\$0.190	\$0.500	\$0.485	(0.027)	0.024	(\$12.20)	(\$2.60)	\$65.00	\$65.00

✓ Bid Award

** Negotiated price; approved by Ordinance 73-20