

**City of Fort Smith Bid #08-27-21BA**  
**2021-2022 Water & Waste Water Treatment Chemicals (Effective September 8, 2021 - September 4, 2022)**

Approved by Board of Directors on September 8, 2021 per Resolution 139-21

Vendor	Hydrated Lime	Liquid Chlorine *	Liq. Ferric Sulfate	Potassium Perm.	SW-102 Polymer	CF-150 Polymer	Sodium Hypochlorite	Sodium Hydroxide	Sodium Bisulfite	Pow. Act. Carbon Lee Creek	Pow. Act. Carbon Lake Ft. Smith	Calcium Nitrate	Sodium Carbonate	Fluorosilicic Acid Mountainburg	Fluorosilicic Acid Lee Creek	Peracetic Acid Massard	Peracetic Acid P Street	
2020-2021 Pricing	\$315.00	\$880.00	\$239.50	\$3.641	\$0.530	\$0.1945	\$1.990	\$5.100	\$1.800	\$0.560	\$0.753	\$416.75	\$398.35	\$540.00	\$540.00	N/A	N/A	
Unit of Measure	Ton	Ton	Wet Ton	Pound	Pound	Pound	Gallon	Gallon	Gallon	Pound	Pound	Liquid Ton	Ton	Ton	Ton	Pound	Pound	
AR Lime Co.	\$330.00 ✓																	
Brenntag Southwest		\$1,240.00 ✓			\$0.656	\$0.375	\$2.900 ✓	\$6.250 ✓	\$1.804	\$0.841	\$1.000		\$650.00	\$650.00	\$650.00	**	\$99.998	\$100.000
Cabot Norit Americas Inc										\$0.990	\$0.805							
Calgon Carbon Corp.										\$1.160	\$1.080							
Carmeuse Americas	\$370.62																	
Carus Corporation				\$4.011 ✓														
Chemtrade Chemicals			\$311.00 ✓			\$0.3500												
Donau Carbon										\$0.839 ✓	\$0.803 ✓							
Enviro Tech Chemical																\$0.622 ✓	\$0.622 ✓	
G2O Technologies LLC						\$0.3190												
Lhoist North America	\$366.76																	
Mississippi Lime Co	\$355.85																	
Penco, Inc.			\$345.00											\$594.00 ✓	\$741.00 ✓			
PVS Chemical Solutions									\$2.870									
Southern Ionics Inc.									\$1.790 ✓									
Thatcher Company Inc.												\$510.95 ✓	\$504.00 ✓					
USALCO						\$0.2800 ✓												
Water Tech, Inc.			\$311.50		\$0.600 ✓	\$0.2840												
<b>Incumbent</b>	AR Lime	Brenntag SW	Chemtrade	Carus Corp.	Water Tech	G2O	Brenntag SW	Brenntag SW	Southern Ionics	Donau	Donau	Thatcher Co.	Thatcher Co.	Univar	Univar	N/A	N/A	

Price Increase/(Decrease)	\$15.00	\$360.00	\$71.50	\$0.370	\$0.070	\$0.125	\$0.910	\$1.150	(\$0.010)	0.279	0.050	\$94.20	\$105.65	\$54.00	\$110.00	N/A	N/A
% Increase/Decrease	4.76%	52.27%	29.85%	10.16%	13.21%	43.96%	45.73%	22.55%	-0.56%	49.82%	6.64%	22.60%	26.52%	10.00%	10.00%	N/A	N/A

✓ Bid Award

\* Vendor unable to deliver to one location at said price

\*\* Negotiated price; approved by Ordinance 85-21