

**City of Fort Smith Bid #5501-2324-BA**  
**2023-2024 Water & Waste Water Treatment Chemicals (Effective October 1, 2023 - September 30, 2024)**

Approved by Board of Directors on September 19, 2023 per Res. 178-23

Vendor	Hydrated Lime	Liquid Chlorine *	Liq. Ferric Sulfate	Potassium Perm. **	SW-102 Polymer	CF-150 Polymer	Sodium Hypochlorite	Pow. Act. Carbon Lee Creek	Pow. Act. Carbon Lake Ft. Smith	Calcium Nitrate	Sodium Carbonate	Fluorosilicic Acid Lake Ft. Smith	Fluorosilicic Acid Lee Creek	Peracetic Acid Massard	Peracetic Acid P Street
2022-2023 Pricing	\$425.00	\$2,360.00	\$362.50	\$4.449	\$0.910	\$0.5490	\$3.750	\$1.278	\$1.319	\$654.05	\$607.70	\$780.00	\$850.00	\$0.648	\$0.648
Unit of Measure	Ton	Ton	Wet Ton	Pound	Pound	Pound	Gallon	Pound	Pound	Liquid Ton	Ton	Ton	Ton	Pound	Pound
AR Lime Co.	\$500.00 ✓														
Atlas Carbon, LLC									\$1.1000						
Aulick Chemical Solutions										\$649.50 ✓					
BioSafe Systems														\$0.6400	\$0.6400
Brenntag Southwest *		\$2,760.00 ✓			\$2.000	\$1.000	\$5.000 ✓			\$2,200.00	\$900.00				
Carbon Activated Carbon								\$1.3653	\$1.0442						
CarbPure Technologies LLC									\$1.2500						
Carmeuse Lime, Inc.	\$570.62														
Carus Corporation **				\$4.320 ✓											
Chemtrade Chemicals			\$429.50 ✓			\$0.4700									
Donau Carbon								\$1.2310 ✓	\$1.0420 ✓						
Enviro Tech Chemical														\$0.5810 ✓	\$0.5810 ✓
Evonik Corporation ***														\$0.5800	\$0.5800
Jacobi Carbons, Inc.								\$1.2339	\$2.1300						
Lhoist North America	\$591.72														
Mississippi Lime Co	\$541.08														
Norit Americas Inc.								\$1.5000	\$1.1500						
Pencco, Inc.			\$430.00									\$799.00 ✓	\$1,280.00 ✓		
Thatcher Company Inc.										\$650.00	\$850.00 ✓				
USALCO						\$0.4680 ✓									
Water Tech, Inc.					\$1.250 ✓									\$ 0.6700	\$ 0.6700
<b>Incumbent</b>	AR Lime	Brenntag SW	Chemtrade	Carus Corp.	Water Tech	G2O Tech	Brenntag SW	Donau	Donau	Thatcher Co.	Thatcher Co.	Univar	Univar	Enviro Tech	Enviro Tech

Price **Increase/(Decrease)**    \$75.00    \$400.00    \$67.00    (0.1290)    \$0.340    (0.0810)    \$1.250    (0.0470)    (0.2770)    (\$4.55)    \$242.30    \$19.00    \$430.00    (0.0670)    (0.0670)

✓ **Bid Award**  
 \* Negotiated price (only regional supplier) Ord. 75-23  
 \*\* Negotiated price (Sole Source) Ord. 76-23  
 \*\*\* Although lower than the incumbent by \$.001, the estimated annual savings is only \$670 for both plants; elected to stay with incumbent vendor due to a proven product, no delivery issues, & excellent customer service