

ORDINANCE NO. 41-16

**AN ORDINANCE AMENDING SECTION 1K OF ORDINANCE NO. 87-15
TO ESTABLISH SALES COMMISSION AND RELATED PROCEDURES
FOR DESIGNATED EMPLOYEES**

**BE IT ORDAINED AND ENACTED BY THE BOARD OF DIRECTORS OF THE
CITY OF FORT SMITH, ARKANSAS, THAT**

Section 1K of Ordinance No. 87-15 is hereby amended to read as follows:

- K. Employees designated by their position description as filling a sales function will be paid a designated share of a 5% commission on all sales in excess of their gross sales (excluding contract labor fees) for the same quarter of the previous year subject to certain conditions and procedures as follows: The gross sales amount for the previous year will be determined by the Chief Operating Officer of the department in which the salesperson eligible to receive the commission works. For salespersons employed at the Convention Center, the quarter commission will be distributed as follows: Director of Sales, 4%; Event Sales and Services Manager, 1%.

This Ordinance adopted this 19th day of July, 2016.

APPROVED:

[Signature]
Vice Mayor

ATTEST:

[Signature]
City Clerk

Approved as to form:

[Signature]
City Attorney
No Publication Required